

ALEXANDER FORD ANSWERS GENTLE JAPE BY OUTLINING AIMS FOR GREATER HAWAII

Editor Advertiser.—Boost the objects we are working for all you will, but bother the individuals. We are working for good old Hawaii, not to advertise any one person.

Don't believe for a moment that I am not getting anything out of it all. I am. I am getting more than all the money in the world can buy. Satisfaction. The attainment of an object, the bringing nearer of the time when the Anglo-Saxon and the Teuton of the United States will realize that the white man of northern latitudes can work here in the open air of Hawaii, the convincing of the people that the American sugar planter in Hawaii does want the white man here, and will help to bring him to the land where the white man, the yellow and the brown work side by side without race prejudice or hatred. Hawaii is going to be the hot-house of America for fruits and other products. If the tariff is ever taken off sugar let us be prepared to use the land for some other useful crop. If it is not, let us remember that after the next great industrial convulsion in the United States we shall be able to get all the white labor we wish at a wage not much in advance of that paid on the plantations today, and in times these white men will make it worth while to the big interests to cut up the large estates so that both may benefit. These things can be brought about naturally and peacefully, to the benefit of all. That is worth working for.

Do you really believe that I am only thinking of the tourist? He is only a means to the end, if we take good care of him he may stay with us and help. I am after the man. Every man counts, and we should get the best there is in him for Hawaii. We should get the best there is out of our yellow brothers, not the worst. I have found that it is better to work with them and have them work with us than to shun them and have them work against us. They are as human as we are. We don't get near enough to our yellow brothers here to know them, and we won't let them get near enough to us to know us. But all that is changing and we are going to all pull together for Hawaii.

I am having my fun. The day I discovered Chu Gem, a Chinese merchant who had worked twenty years to pay a white man a hundred thousand dollars he had borrowed with no other security than his word—no paper—I rejoiced in the knowledge that he was bringing up several sons, Hawaiian veterans soon, who will continue his business and remain in Hawaii. Everywhere about us are Chinese who are giving their boys college educations, to be of use either to Hawaii or to China. We can't refuse always to let these men work with us for Hawaii. They are going to vote some day, and better for us that they work with us than against us. It is for us to say which they do.

Then there are the Japanese. It is one of the greatest studies in the world to even try to know them, yet they are moved by the same human motives that sway all of us. How they love Japan, and how their sons are beginning to love it. Nowhere else in the world can you study the problem of the Japanese in transition. It is worth staying in Hawaii for. The third generation Japanese in Hawaii does not speak the language of Japan, he is a pretty good Hawaiian; surely there is some way in which he and his people can work with us for Hawaii, a common ground for all of us—just for that one thing—to work for Hawaii. I know now that the Japanese do wish to work for Hawaii. We are giving them a park to make over and show how they can aid in beautifying Honolulu. Keep an eye on that park, it is going to be the beauty spot of the city, and we can thank the Japanese. Sheba is the first of the Japanese to be developed by the friendly companionship of the whole brother. I know of several embryo Shebas who wish to work with us for Hawaii. What are we going to do about it? You know how Sheba has been of service to us and to Hawaii.

You ask what do I get out of it? Well, when I learned to ride the surfboard my desire to leave Hawaii dwindled away, and I wanted everyone else to learn. Better than all the surfing, the sport developed men and boys who learned to be useful to Hawaii. We discovered Guy H. Tuttle and made him secretary of the Outrigger Club. As he had made good at the experiment station, so he made good for the Outrigger Club. Once in harness he got the fever, his energy was largely responsible for the organization of the A. A. U. He was made secretary there and served so well they made him president. The Outrigger followed suit and as president of that organization he is setting a pace it never knew before. Tuttle is going to do something big for Hawaii some day—watch him.

The Trail and Mountain Club is developing a good man. C. F. Maxwell some years ago came to balmy Hawaii from rainy New Zealand. He had built trails and roads for the New Zealand government and had been governor of Savage Island, where he learned to build native grass houses. No one thought to make use of Maxwell's special talents until the Trail and Mountain Club interested him. Now Maxwell is directing trail cutters and rest house builders on the mountains back of Honolulu, and in the Floral Parade he entered four floats he had his men build in a day. Maxwell also inaugurated the round the island and weekend excursions for tourists and others, and he is going to be very useful in the campaign for home promotion work.

The Hands Around developed the working qualities of T. F. Sedgwick, its live wire, as the civic federation has brought Arthur G. Smith forward as a public worker and is giving W. A. Bryan all he can do in his hours outside of college work.

The most hopeful sign is the interest that the young men are beginning to take in working for Hawaii. The young white men are in most of the supporting organizations of the public service, and two clubs of young Chinese mountain climbers meet at the rooms. These clubs of young orientals are organized for self-improvement. The mallards and the kamaoians are

working hard in hand today with the oriental and the Hawaiian.

It is interesting and worth working for to see at a meeting of the Public Service Association the Governor, the general in command of the army in Hawaii, the admiral commanding the Pacific Fleet, the Castles, the Cookes, the Thorstons, the Dillinghams, the Tattles, the Sedgwicks, Shebas, Chu Gems, and dozens of others of every walk of life getting together for Hawaii, each pledging himself to do his share and all equals. Gradually the barriers are being worn away, the men who have been placed on a pinnacle by their fellow men want to come down and be sociable, the men not on the pinnacle are beginning to realize this and are reaching up to give them a hand to come down and join the crowd of workers for Hawaii. There is going to be one big organization in Hawaii of all men and races and all organizations to work for the welfare of the country—as it is in every great city and State on the Coast today. The people are going to get together, and its worth waiting years in Hawaii to see this come about.

The average man wants to do something for his country. Let him. Find what he is best fitted to do and put him at it, and it is wonderful the work you will get out of him. A young newspaper man came into the public service last week and was employed to do some rush work. When pay day came, he indignantly refused remuneration. "The fun I had helping out paid me more than any money could," he insisted. That is the spirit spreading in Honolulu today. The individual asks to be allowed to help. Some like polo. Others the game of boosting. Boosting is the most thrilling game in the world, and it makes patriots, not politicians. If you want to Americanize our polyglot population follow the Swiss plan and give each man a duty to perform for the good of his community. Get us all working and pulling together and the Americanization will be easy. You won't Americanize anyone by sneering at him. If the oriental's standard of living is lower than yours, teach him it is his patriotic duty to elevate his standard to yours and work with you for Hawaii.

I thought little of the oriental when I first came to Hawaii, but this Hands-Around movement has made me realize that he is going to vote soon, and we had better have him work in harness with us, instead of pulling against us. Why should we not? Establish in our colleges departments where the oriental may learn his own handicrafts. There is splendid pottery clay in Puuhou hill, and there is no duty on oriental wares manufactured here and sent to the mainland. We have the oriental with us, let us give him something to do. Let us give the white man a chance too. It is up to us and it can all be done in a friendly way.

What is there in it? A lifetime study of the most fascinating game in the world. The helping in working out of the great social problems of the races. Hawaii is the place for such study. And the surroundings! The surf and the surfboard at your feet, the mountains above your head and a paradise between. In four trips around the world I have found no such garden as Hawaii. Pardon me if I deceive myself into believing that it is my garden—and yours of course. And we are the gardeners who are to make it the paradise for the world, so let's get busy and work together.

All joking aside, won't you put the soft pedal on advancing any one individual in the front, and boost just the organizations doing good? When a man does a big thing, credit him that once, but don't try to give him the big head and so force him into a useless rut of self-admiration. We are all human. No one is absolutely necessary now. The work-together campaign has progressed too far and too many men are learning to work for Hawaii. There are a dozen able boosters today for one five years ago, and there are more coming. The thing is catching and it is the most glorious sport in the world. To be able to pick out the best spot in all the world to live in and have friends who will stand being insulted, enjoked, jolled, knocked, slandered and libeled, as you do sometimes from the writer of this, without coming back ave in the way of helping to boost. Is it not worth everything—more than any money—to live in such a place and have such fellow players in the game of boosting for your home place? Now, isn't it?
Yours in mild protest.

ALEXANDER HUME FORD.

HOTELS NOW HAVE ROOM, SAYS HERTSCHE

With the exodus of visitors from Honolulu during the past week by the Sierra, Wilhelmina and Manchuria the three hotels of the city of which J. H. Hertsche is general manager now have plenty of room to accommodate other guests. For a few days the management was hard put to it to supply accommodations, but at present there has been such a falling off in the visitor that there will be no further trouble in accommodating a large number.

BEET SUGAR MEN RAP TARIFF BILL

OGDEN, Utah, March 4.—At a meeting of prominent beet sugar producers here yesterday, a resolution was passed to the effect that if the Underwood bill now before the house of representatives is passed and becomes a law it will mean the death knell of the industry in the United States. Several of the large producers joined in framing the resolution.

RELIEF AT HAND

Many sufferers from rheumatism have been surprised and delighted with the prompt relief afforded by applying Chamberlain's Pain Balm. Not one case of rheumatism is ten requires an internal treatment whatever. For sale by Benson, Smith & Co., Ltd., agent for Hawaii.